



Alphabet Soup: NEIF, RLF, GGRF, IRA, BIL, LLRs, IRBs

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The Bottom Line

- NEIF is participating in multiple new opportunities that will enable us to bring the market new, less expensive financing offers for energy efficiency. These come from a whole host of different acronyms:
 - EECBG and SEP:
 - RLF:
 - GGFRF:
 - IRA:
 - BIL:
 - LLR:
 - IRB:

EECBG and SEP

- Energy Efficiency and Conservation Block Grants funds
- State Energy Program funds
- Federal funds allocated to state energy offices and municipal governments.
 - Funds are allocated by formula and by application
 - Funds generally must support investments in energy efficiency programs, and can be used to support loan programs.
- Example: Pennsylvania's green bank

RLF: Revolving Loan Funds

- \$250MM in funds from the (Building Infrastructure Law) BIL that can support investments in home or non-residential building energy efficiency.
 - Allocated to states from the US Dept. of Energy by a formula and based on a state energy office's application.
 - Provide capital that can be deployed in to energy efficiency projects.
 - For example: Pennsylvania's green bank

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Trusted, transparent and affordable monthly payment options for upgrades that make Pennsylvania municipal properties more energy efficient.

The MORE Loan is supported by the Pennsylvania Energy Development Authority (PEDA).



Pennsylvania Energy
Development Authority



U.S. DEPARTMENT OF
ENERGY
HOME IMPROVEMENT EXPERT™



Municipal Opportunities for Retrofits and Energy Efficiency (MORE) Loan Program

As an approved contractor of the National Energy Improvement Fund, we have met NEIF's standards of commitment to quality work and customer service, financial stability and personal integrity.



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Example: Pennsylvania's MORE Program

- Offers Financing as low as 0% for energy retrofits in municipal facilities
- Available to any municipality that is not a direct recipient of federal EECBG funds
- Municipality must have a Level 2 Energy Audit completed to identify efficiency measures
- RLF funds provide one-third of the loan capital. NEIF provides two-thirds.
- EECBG funds provide an interest rate buydown
- More information available at:
<https://www.neifund.org/moreloan/>

GGRF: The Greenhouse Gas Reduction Fund

- \$27,000,000,000 allocated from the IRA (Inflation Reduction Act) to support financing for energy efficiency, solar and other electrification technology across the United States.
- Funding has now been awarded to multiple different sub-groups who are not looking to deploy this capital. Capital will be used to support:
 - Solar energy and financing (Solar for All program) awarded to almost every state
 - Efficiency and electrification funding awarded to several non-profit organizations that will deploy capital through:
 - LLRs (Loan Loss Reserves)
 - IRBs (Interest Rate Buydowns)
 - Direct Capital Deployment

LLR: Loan Loss Reserves

- A loan loss reserve uses GGRF funds to absorb the risk that a customer defaults on a loan and the loan gets charged off.
- Several GGRF fund recipients will be using GGRF funds as loan loss reserves.
- NEIF expects to be able to take advantage of these Loan Loss Reserve Funds to be able to offer lower rates to customers.
- Example: Rewiring America has funding to deploy in loan loss reserve funds
- California and Michigan have operated a loss reserve program for several years.

IRB: Interest Rate Buydowns

- An Interest Rate Buydown pre-pays the interest for a customer's loan, turning that loan from a market-rate loan to a below-market rate loan (perhaps 0%).
- An IRB can be combined with and LLR to offer even lower rates to customers.
- NEIF currently offers IRB programs in several states – we just launched with the Indiana green bank (the Indiana Energy Independence Fund), and runs IRB programs in New Jersey and in several New England states.

Direct Capital Investment

- Direct capital investment takes GGRF funds and loans them directly to customers. GGRF funds can be combined with private money as well to create even bigger pools of capital to lend.
- NEIF currently offers a program using direct capital investment in Pennsylvania, using a combination of State funds and private capital to achieve a below-market rate offering to customer

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The KEEP Home Energy Loan is supported by the Pennsylvania Energy Development Authority (PEDA)'s Energy Accelerator Program.



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KEEP HOME ENERGY LOAN

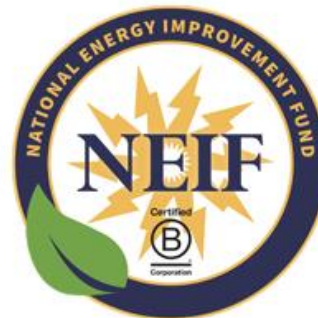
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The Bottom Line

- Huge amounts of capital are making their way to the states.
- But none or little of it has actually been deployed at this point
- We will see actual deployment at the end of this year and beginning of next year
- All of these programs build on successful models that we have seen elsewhere, and that NEIF has operated.
- NEIF expects to be able to offer special programs in many parts of the United States via these different program
- SO: STAY TUNED!



NEIF

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