

PENNSYLVANIA DEPARTMENT OF STATE
BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

Pennsylvania Department of State

-FILED-

Amendment #: 0013506788
Date Filed: 6/20/2023

☐ Return document by mail to:

Laura S. Nelson, COO

Name

National Energy Improvement Fund, LLC

Address

1005 Brookside Rd., Suite 200, Allentown, PA 18106

City

State

Zip Code

☒ Return document by email to: lnelson@neifund.org

Annual B
Benefit Limited

DSCB:15-8898 (2/2017)



8898

Read all instructions prior to completing.

Fee: \$70

In compliance with the requirements of 15 Pa.C.S. § 8898 (relating to annual benefit report), the undersigned benefit company hereby states that:

1. The name of the limited liability company is:

National Energy Improvement Fund, LLC

2. Complete part (a) or (b) – not both:

(a) The address of this limited liability company's current registered office in this Commonwealth is

1005 Brookside Rd., Suite 200, Allentown, PA 18106

Number and Street

City

State

Zip

County

(b) The name of this limited liability company's commercial registered office provider and the county of venue is:

c/o:

Name of Commercial Registered Office Provider

County

3. A narrative description of:

(i) the ways in which the benefit company pursued general public benefit during the year and the extent to which general public benefit was created;

See Attached

(ii) the ways in which the benefit company pursued any specific public benefit that the certificate of organization states is the purpose of the benefit company to create and the extent to which that specific public benefit was created;

See Attached

(iii) any circumstances that have hindered the creation by the benefit company of general or specific public benefit; and

See Attached

(iv) the process and rationale for selecting or changing the third-party standard used to prepare the benefit report.

See Attached

PA DEPT OF STATE

JUN 20 2023

B0573-5829 06/20/2023 2:39 PM Received by Pennsylvania Department of State

4. An assessment of the overall social and environmental performance of the benefit company against a third-party standard applied consistently with any application of that standard in prior benefit reports or accompanied by an explanation of the reasons for any inconsistent application.

See Attached

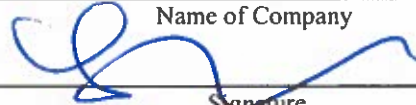
5. A statement of any connection between the organization that established the third-party standard, or its directors, officers or any holder of 5% or more of the governance interests in the organization, and the benefit company or its members, managers or officers or any holder of 5% or more of the outstanding interests in the benefit company, including any financial or governance relationship which might materially affect the credibility of the use of the third-party standard.

N/A

IN TESTIMONY WHEREOF, the undersigned benefit limited liability company has caused this Annual Benefit Report to be signed by a duly authorized officer this 16th day of June, 2023.

National Energy Improvement Fund, LLC

Name of Company



Signature

Chief Operating Officer

Title



NATIONAL ENERGY IMPROVEMENT FUND, LLC

2022 ANNUAL BENEFIT REPORT SUPPLEMENTAL INFORMATION

3. (i)

The National Energy Improvement Fund ("NEIF") is a Pennsylvania public benefit LLC (Certified B-Corporation). NEIF functions as a licensed lender, loan servicer and program administrator currently operating in twenty-six states for residential programs and nationally for commercial programs. Its mission is to promote energy savings by increasing the affordability of energy efficiency and renewable energy improvements for consumers and businesses. Investor ownership includes management, employees, energy funds and energy/sustainable-focused investors. NEIF is a Home Improvement Expert Partner of the U.S. Department of Energy.

NEIF partners with contractors, manufacturers, distributors, governments, utilities, and industry trade groups to develop and administer financing and related programs designed to help improve the uptake of energy-related property improvements. These include heating and cooling systems; building envelope improvements (windows, doors, roofing and insulation); lighting; renewable energy and other energy related improvements for homes and businesses. NEIF facilitates access to capital to support energy improvements in buildings through nuanced understanding of capital structures, market needs, contractor management, utility and state efficiency programs and efficient delivery of financing through our partners.

3. (ii)

NEIF offers improved financing options for homeowners, businesses and the contractors and programs that install core energy improvements

- **National Credit Standards** promote consistent program design and loan performance with credit available to the broadest possible using historical baseline standards with 15-year proven performance and loan loss of less than 1% annually
- **National Improvement Standards** for single-measure and enhanced energy improvements
- **Contractor and Sponsor** standards promote consistent and qualified installations, lending compliance, borrower protections and reinforcing program integrity
- **Efficient and affordable financing programs** focused on core energy improvements based on past successes
- **Leveraging contractor-driven lending experience**, NEIF has partnered with GoldPoint Systems to provide the most seamless and compliant user experience for contractors, consumer and sponsors.

Leveraging relationships, experience and technology, focusing on efficient and affordable access to capital for core energy efficiency improvements

- **A better, sustainable source of loan capital**
 - Aggregation of community bank, credit union and foundation/socially responsible investor capital provides access to the lowest cost, most sustainable and most diverse source of funding
- **Alliances and integration with state green banks, utilities & others**
 - Providing access to deal flow, to credibility and to subsidy funds that reduce loan rates, enhance marketing and increase contractor usage
- **State of the art contractor, borrower and sponsor technology**
 - Superior, energy-focused, origination, contractor support and servicing technology enhances contractor close rates, consumer uptake of energy improvements and loan payment performance
- **Extensive experience in best practices in contractor, distributor, manufacturer and program support**
 - The NEIF team understands the nuances of energy efficiency marketing and lending and how to build strong contractor and sponsor relationships that use financing to drive sales of energy efficiency with effective sales training and integrated marketing
- **High focus on risk management and lending compliance**
 - Utmost focus on an engaged and financially and ethically stable contractor network. Deep consumer lending experience with systems and documents that are fully compliant and current. Origination and servicing comply with all regulations & bank partner expectations

3. (iii)

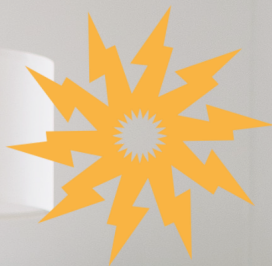
There were no hindrances other than the usual obstacles faced by a de novo business

3. (iv)

NEIF has been following the standard of B Labs. B Lab is a nonprofit that serves a global movement of people using business as a force for good. B Lab's initiatives include B Corp Certification, administration of the B Impact Management programs and software, and advocacy for governance structures like the benefit corporation.

4.

NEIF is a certified B Corp by B Lab



NEIF

NATIONAL ENERGY IMPROVEMENT FUND

A Certified B Corp™

Certified



Corporation

20
22



BENEFIT & IMPACT REPORT

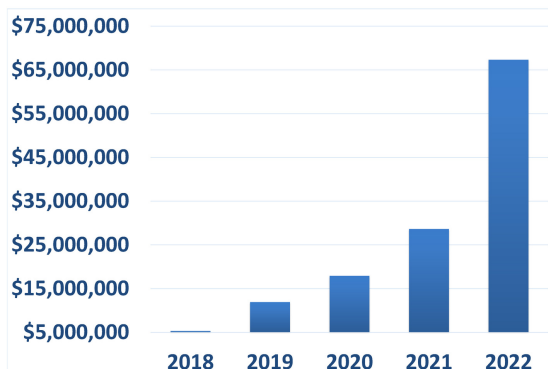
Increasing the affordability of essential energy improvements for home and building owners through simple, expert and trusted financing.



U.S. DEPARTMENT OF
ENERGY
HOME IMPROVEMENT EXPERT™

Go Greener. **Affordably.**

FOCUSED ON AFFORDABILITY OF ESSENTIAL ENERGY IMPROVEMENTS

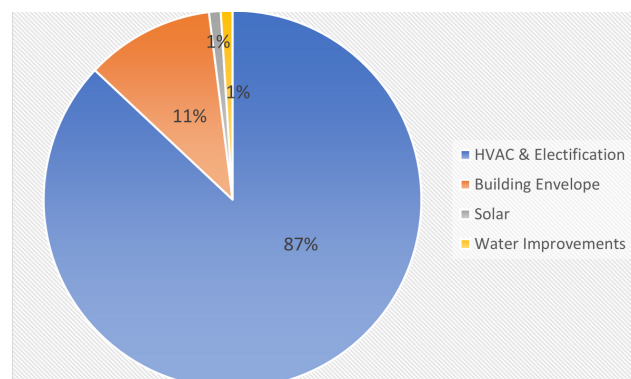


NEIF'S RAPID GROWTH IN FINANCING OF ESSENTIAL RESIDENTIAL & COMMERCIAL EFFICIENCY PROJECTS

Affordability is the greatest impediment to the adoption of home and building energy efficiency upgrades. They are expensive and often unexpected. Rebates only cover a small portion of the cost and traditional financing is typically short term "teaser" rates, high cost to contractor or a cumbersome loan process. NEIF is focused on improving the delivery channel.

ESSENTIAL ENERGY UPGRADES & ELECTRIFICATION ARE ATTAINABLE AND CAN DRIVE THE MARKET

Essential upgrades - heating and cooling (HVAC), insulation, roofing, lighting - are what drives most demand. Electrification (heat pumps, generators, storage) is becoming a dominant trend. While solar is an option for some, NEIF focuses on working with contractors, utilities, distributors and program partners to increase the uptake of core improvements. 87% of financed improvements are for HVAC and electrification.



49,500,000 kWh

ESTIMATED KWH SAVINGS FROM FUNDED PROJECTS (5 YEARS)*

39 **\$131,049,207**

ACTIVE STATES**

TOTAL PROJECTS FUNDED*

\$42,000,000

ENERGY EFFICIENCY LOAN SERVICING PORTFOLIO**

12,034

PROJECTS COMPLETED**

40

ACTIVE STATE, UTILITY AND PROGRAM PARTNERSHIPS **

PROGRAM AND MARKET-BASED FAIR, EFFICIENT & COMPLIANT LENDING



WE MAKE ESSENTIAL ENERGY UPGRADES AFFORDABLE

As a benefit corporation (Certified B Corp) NEIF serves all income levels including low-moderate income borrowers, where access to affordable energy improvements is vital. Low and moderate-income households account for 44% of all loans.

Low

20%

Moderate

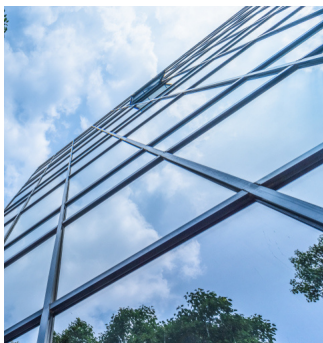
24%

Above Moderate

56%

WE ARE EXPERTS IN UTILITY AND STATE PROGRAMS

NEIF administers financing programs for some of the nation's largest utilities for both commercial and residential customers and is actively working with states to implement green banks and upcoming federal funding such as IRA and infrastructure dollars.



WE SUPPORT SMALL BUSINESS & JOB DEVELOPMENT

NEIF currently supports over 1,300 contractors, the vast majority of which are small businesses. NEIF helps businesses grow by offering trusted, affordable customer financing, advance rebate funding to improve contractor cash flow and ongoing training and support on best-practices in energy efficiency business development.

1,384

TOTAL APPROVED
CONTRACTOR BUSINESS
PARTNERS IN 39 STATES



RESIDENTIAL IMPROVEMENT BY TYPE

13%

Resilience
& Building
Envelope

87%

HVAC, Efficiency &
Electrification

INVEST IN ENERGY EFFICIENCY AND NET MORE THAN INTEREST

Investors of all sizes can invest in NEIF's work in energy efficiency and green projects.

Every loan made by NEIF helps lower energy usage and contributes to reducing greenhouse gas.

Invest through RaiseGreen.com, Class CF, \$1,000 minimum, fixed quarterly return of interest and principal. Accredited investors can participate in Class F Preferred, \$25,000 minimum, fixed quarterly return of interest and principal.



Raise Green

All Investors:

<https://invest.raisegreen.com/offering/neif-6-climate-action-preferred-certificates/details>

Accredited Investors:

Contact NEIF for additional information on Class F.



ABOUT NEIF - THE NATIONAL ENERGY IMPROVEMENT FUND

- With a management and lending heritage dating to 1947, NEIF was organized as a for-profit Benefit Corporation, commencing operations in July 2018.
- Providing fair and transparent financing for essential energy and resilience improvements like HVAC, roofing, lighting & battery storage.
- Led by a seasoned team of energy financing innovators responsible for over \$800 million in financing.
- Delivered through partnerships with contractors, distributors, manufacturers, utilities and governments.
- Supervised as a consumer lender and servicer in 26 states and operating a commercial financing platform nationally in partnership with 12 plus utilities.
- Earned Certified B Corporation® status and was named a Home Improvement Expert Partner by the U.S. Department of Energy in 2019.
- To date, NEIF has financed over 12,000 energy and resilience projects for over \$131 million and services an energy efficiency loan portfolio approaching \$45 million.

The National Energy Improvement Fund, LLC (NEIF) is the nation's only Certified B Corp™ lender specializing in improvements that make homes and buildings stronger and more energy-efficient.

NEIF is committed to affordability, climate impact and job development.

NEIFUND.org
Allentown, PA | Denver, CO



NEIF
NATIONAL ENERGY IMPROVEMENT FUND
A Certified B Corp™

